# Franco-Nevada (FNV) Resilience in a Golden Age



# The Investment Thesis: A Dichotomy of Proven Resilience and Asymmetric Opportunity



### The Premier Royalty Platform

- Best-in-class, gold-focused royalty/streaming model insulates from operational risk and cost inflation.
- Vast, diversified portfolio of 430+ assets generates high-margin (86% Adj. EBITDA), predictable cash flows.
- Pristine, debt-free balance sheet with \$2.4B in available capital provides a powerful strategic advantage.



### The Material Headwind

- The November 2023 shutdown of the cornerstone Cobre Panama asset has removed a significant source of near-term revenue.
- Asset has been fully impaired (\$1.17B charge), with zero contribution assumed in current guidance.
- Prolonged uncertainty around resolution creates an overhang on the stock.



### The Resilient Core

- Ex-Cobre Panama, the underlying business demonstrated robust growth in 2024 (<u>Revenue +15%</u>, <u>Adj. EBITDA</u> +16%).
- Record 2024 capital deployment (\$1.3B) into high-quality assets in top-tier jurisdictions (Canada, US) de-risks the portfolio.
- Favorable macro environment with record gold prices provides a powerful tailwind.



### The Asymmetric Upside

- With the asset written down to nil, the downside risk from Cobre Panama is largely realized and priced-in.
- International arbitration is underway and a new Panamanian government is open to dialogue.
- Any positive resolution represents a significant, unmodeled catalyst that could increase annual GEOs by ~30%.

# A Structurally Superior Business Model



### Royalty & Streaming (Franco-Nevada)



**Exposure to Upside:** Full leverage to commodity price increases and exploration success.



Cost Exposure: Insulated from operating cost inflation and capital cost overruns.



Margins: Exceptionally high and durable.

Margins expand in a rising price environment.

86% Adj. EBITDA Margin in 2024



Scalability: Lean overhead (~40 employees) manages a global portfolio of 430+ assets.



**Risk Profile:** Diversified across hundreds of assets, commodities, operators, and geographies.



### **Traditional Mining Operator**



**Exposure to Upside:** Leveraged to commodity prices and exploration.



**Cost Exposure:** Fully exposed to rising labor, fuel, and material costs, and all capital expenditures.



Margins: Vulnerable to margin compression from cost inflation.



**Scalability:** Capital and labor-intensive; requires vast operational infrastructure.



Risk Profile: Concentrated risk in a few key operating mines; exposed to single points of failure.

## The Competitive Moat: Unmatched Scale and Diversification

### Peer Comparison Matrix

Data as of mid-2025

Metric	Franco-Nevada (FNV)	Wheaton PM (WPM)	Royal Gold (RGLD) (Pro-Forma post- SSL Merger)
Market Capitalization	~\$35.7B	~\$30.0B	~\$14.6B
Total Assets	430	35 (Operating & Dev.)	~400
Adj. EBITDA Margin (LTM)	~87%	~75%	~80%
Commodity Exposure	~80% Precious Metals	~94% Precious Metals	~87% Precious Metals

### Key Insight

### Validation of Strategy

The RGLD/Sandstorm merger validates the premium the market places on scale and diversification—a strategy FNV has perfected.

### **Rational Competition**

The consolidation of an aggressive competitor may create a more rational environment for new deal opportunities.

# A Resilient Portfolio Built on Diversification & Quality

**Key Portfolio Stats** 

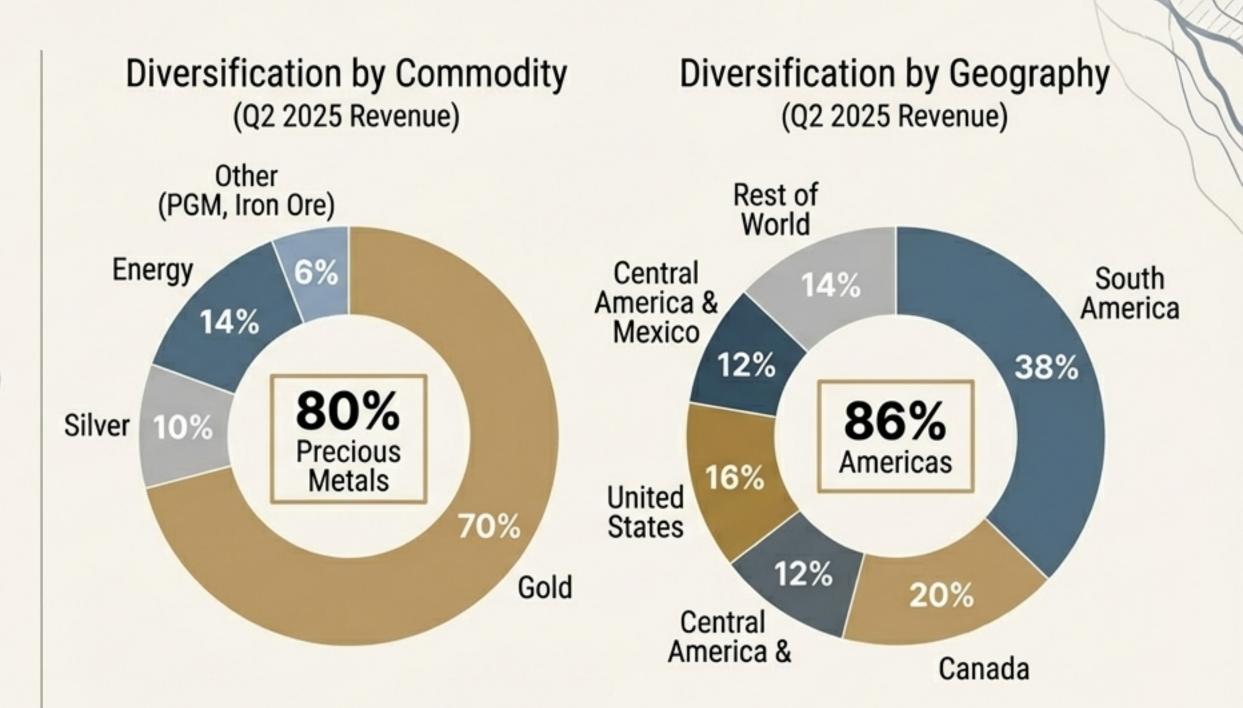
430 Total Assets

119 Producing Assets

38 Advanced-Stage Assets

273 Exploration-Stage Assets

70,500 km<sup>2</sup> of royalty land with free exploration optionality.



# The Cornerstone Assets Anchoring Cash Flow

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### Guadalupe-Palmarejo

Location: Mexico | Operator: Coeur Mining |

Interest: 50% Gold Stream

2025 GEO Contribution: 45,000 - 50,000

### Candelaria

Location: Chile | Operator: Lundin Mining |

Interest: Gold & Silver Stream

2025 GEO Contribution: 60,000 - 70,000

### Antamina

Location: Peru | Operator: JV (Teck, BHP) |

Interest: Silver Stream

2025 Silver Contribution: 3.1 - 3.3 million oz

### Antapaccay

Location: Peru | Operator: Glencore |

Interest: Gold & Silver Stream

2025 GEO Contribution: 40,000 - 50,000

Portfolio is underpinned by long-life assets operated by world-class, well-capitalized mining companies.

# The Material Headwind: The Cobre Panama Shutdown



### 2023

Contributed **128,599 GEOs** to Franco-Nevada.



### Nov 2023

Panamanian Supreme Court rules contract unconstitutional; mine ordered into "preservation and safe management."



### Q4 2023

FNV recognizes a full non-cash impairment charge of \$1.17 Billion, writing the asset's carrying value to nil.



### 2024-2025

FNV guidance assumes zero contribution from the mine.

Cobre Panama was a cornerstone asset. Its shutdown prompted a prudent accounting approach, fully reflecting the financial impact in 2023 results. The company's current valuation and forward-looking guidance are built on the portfolio excluding this asset.

# Cobre Panama: A Zero-Cost Call Option on a World-Class Asset

### **Downside Realized**

- Asset Value: Written down to \$0 on the balance sheet.
- Market Expectation: Priced for a zero-value, worst-case scenario.
- Financial Impact: \$1.17B impairment already taken in 2023.



### **Upside Potential**

- Path to Resolution: International arbitration initiated under the Canada-Panama Free Trade Agreement.
- Political Shift: New Panamanian administration (mid-2024) is open to discussions with the operator.
- Economic Impetus: Mine contributes up to 5% of Panama's GDP, creating public pressure for a restart.

### The Asymmetric Bet

Any positive development—a negotiated restart or a favorable arbitration outcome—represents a significant, un-modeled upside catalyst. A full restart could increase FNV's total annual GEOs by approximately 30%.

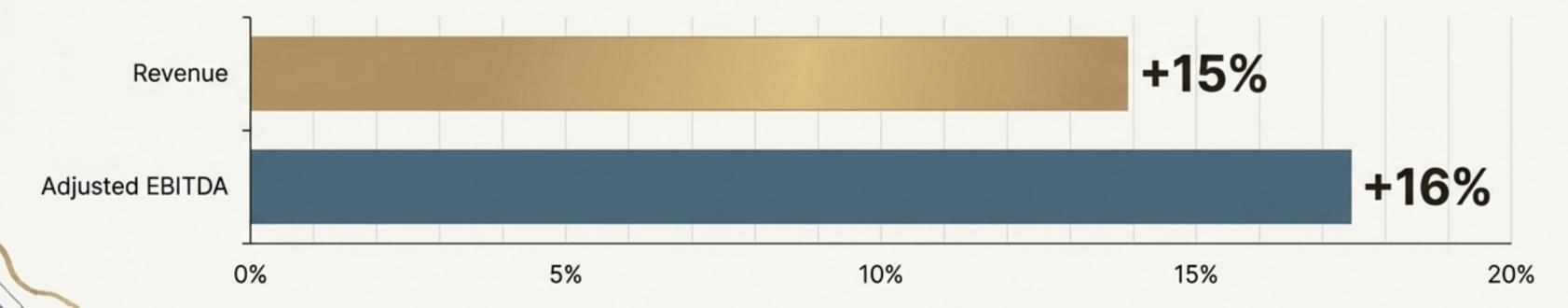
### Financial Resilience Proven Under Pressure

Headline 2024 Results (Reflecting Cobre Panama Shutdown):

Revenue: -9% to \$1.11B | GEOs Sold: -26% to 463,334

The headline numbers mask the core portfolio's performance. When Cobre Panama's contribution is excluded from both years, the business demonstrated powerful underlying growth.

### 2024 Growth (Ex-Cobre Panama)



Diversification worked as designed, allowing the business to absorb the loss of a cornerstone asset while simultaneously growing the underlying portfolio.

# Capitalizing on a Golden Age



### **Key Macro Drivers**



Monetary Policy: Anticipated interest rate cuts decrease the opportunity cost of holding gold.



Geopolitical & Economic
Uncertainty: Enhances gold's
role as a safe-haven asset and
store of value.



Structural Central Bank
Demand: A third consecutive
year of >1,000 tonnes
purchased in 2024 provides a
strong price floor.

# A Fortress Balance Sheet Deployed for Growth

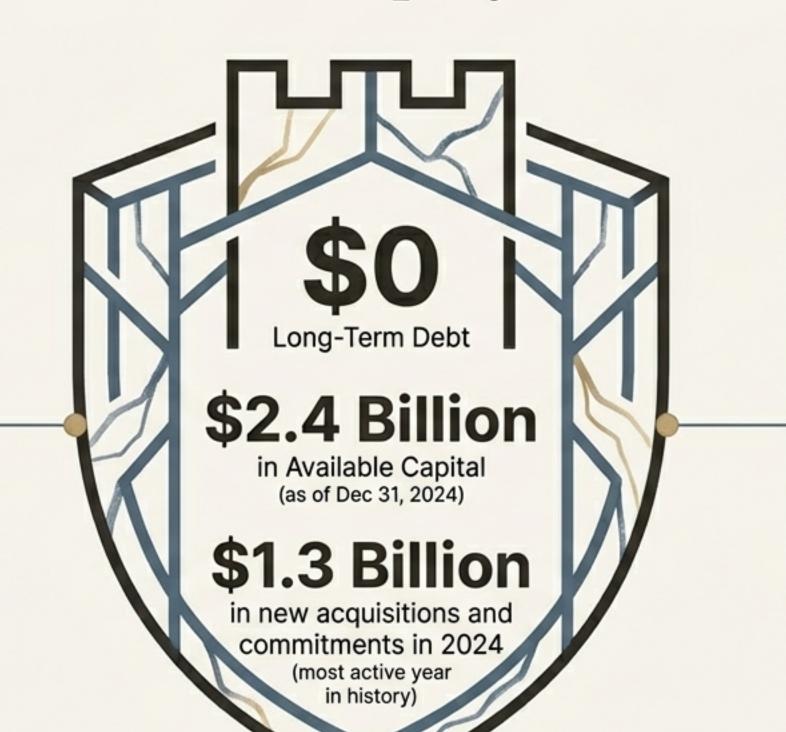


### Côté Gold Mine Royalty

Jurisdiction: Canada

Asset: Royalty on one of Canada's newest and largest gold mines.

**Strategy:** Adding a long-life asset in a top-tier jurisdiction.





### Arthur Project Royalty

Jurisdiction: Nevada, USA

**Asset:** \$250M royalty on a major new gold discovery.

**Strategy:** De-risking the portfolio by increasing North American weighting.

# A Clear and Visible Path to Organic Growth

Beyond acquisitions, FNV has a multi-year organic growth runway from its existing portfolio.

# Medium-Term Outlook Growth through 2028 will be driven by numerous mine expansions and the ramp-up of up to nine new mines.

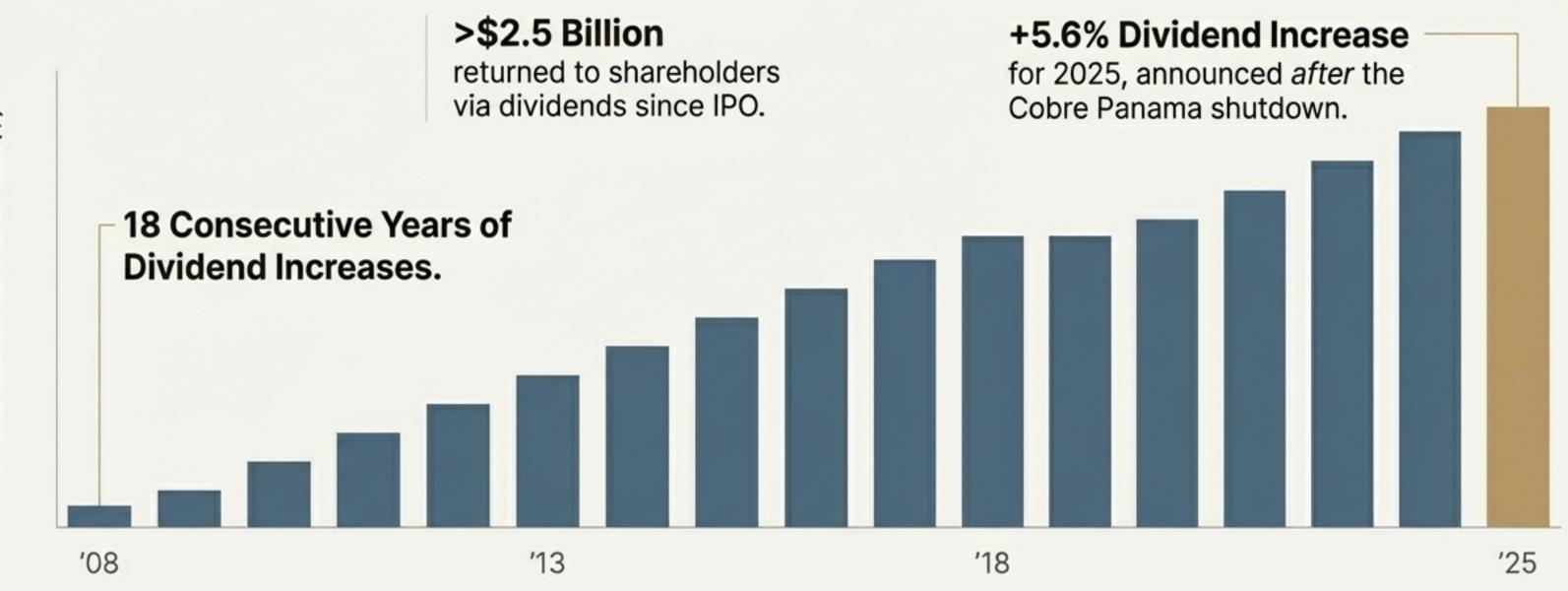
2025 2026 2027 2028

### Near-Term Catalysts (H2 2025)

Higher GEO contributions expected from:

- Tocantinzinho mine ramp-up
- Newly acquired Côté and Porcupine assets
- Increased deliveries from Antapaccay

# An 18-Year Legacy of Consistent Shareholder Returns



Our objective is to provide a sustainable and progressively growing dividend through all parts of the commodity cycle. This commitment is a testament to the cash-generative strength and resilience of our diversified portfolio.

# Leadership in Governance and ESG

### **ESG Ratings**



#1 Ranked
Gold Company



AA



**Prime** 

### Key Governance & Diversity Highlights

- Management team possesses deep institutional knowledge, with a focus on growing NAV and cash flow per share.
- Met diversity targets with 40% representation of diverse persons at the Board and senior management levels.

A top-tier ESG profile makes Franco-Nevada attractive to the widest base of institutional investors and reduces the risk of exclusion from ESG-mandated funds.

# The Verdict: A Balanced View for Investors

### The Bull Case

- Superior Model: Best-in-class, high-margin business with mitigated risk.
- Financial Power: Debt-free balance sheet enabling value-accretive growth.
- Clear Growth Runway: Driven by recent landmark acquisitions and a deep organic pipeline.
- Macro Tailwinds: Record gold prices fueled by strong fundamental drivers.
- Asymmetric Opportunity: Cobre Panama resolution offers significant, un-modeled upside with downside already priced in.
- Proven Resilience: Peerless track record of dividend growth and industry-leading ESG credentials.

### The Bear Case

- Cobre Panama Overhang: Uncertainty will likely weigh on valuation until resolved.
- Commodity Price Risk: Financials are highly levered to gold; a correction would have a material impact.
- Execution Risk: Record capital deployment carries the risk of miscalculation on a major acquisition.
- Geopolitical Exposure: Despite de-risking, portfolio remains meaningfully exposed to Latin America.